

EFFICIENT MANAGEMENT

JEAN-PHILIPPE BERQUE

📌 *The keys to successful team management*

COURSE OUTCOME

Improving managerial practices and techniques with simple, pragmatic and measurable effects. Improving management and communication skills to build confidence, promote efficient teamwork and a collaborative mindset.



TEACHING METHOD

Dynamic and pragmatic training with sharing of experience, applicable to both public and private sectors.

Bilingual “à la carte” teaching in French and/or English with interaction, role-play and workshops validating the acquisition of skills. A conference on this subject is also available.

COURSE OUTLINE

The course includes 3 parts:

1. Managing a team

- Developing the team manager’s role.
- Profiling a team by identifying motivating factors and skills grid.
- Developing the capacity to set up a committed and inspired team.

2. Designing and managing a project with a team

- Analysing and making a diagnosis.
- Project planning, organising and empowering a team.
- Persuading, negotiating and managing conflicts.

3. Following up team performance

- Reporting business, assessing gains and following up improvement.

AVAILABLE FORMATS

- A two-day course including participants’ expectations and support. This course is run on request.

TARGET AUDIENCE

Suitable for anybody who wants to develop and improve their business, management and communication skills. Equally beneficial for junior and middle management who wish to brush up their existing managerial techniques and learn new skills.

COURSE FEE

Contact us.

RECOMMENDED READING

- J.-P. BERQUE, *International Business Management*, to be published shortly.